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Perritt MicroCap Opportunities  
Perritt Emerging Opportunities

## “Risk On, Risk Off”

### The Misunderstanding of Business Risk And Why Inefficiency Reigns in the Micro-Cap Space

**The risk trade is off.**

You don't need your boutique and “undiscovered” micro-cap manager to tell you this, because you are probably hearing it everywhere. What we can tell you is that in the past six months the stock prices of some of the companies in our portfolio have suffered as a result. We feel these movements are short term in nature and do not greatly interfere with our 3 to 5 year investment outlook.

**What we have seen is that investors are currently dismissing a number of micro-cap stocks as “risky” without having a complete understanding of the underlying businesses, and this has led to more pricing inefficiencies in the micro-cap space today.**

As our shareholders know, we look for undiscovered companies that are not followed by Wall Street analysts. Stocks get ignored by Wall Street for a long list of reasons that includes a market capitalization that is deemed too small, a stock that is considered a “fallen angel,” or the fact that a company simply has no history or expectation of profitability. One area where we are finding what in our opinion are undiscovered and misunderstood companies today is what we call “cross-over stories.”

A cross-over story is a company that has a cash cow business and is using those profits to feed another business that has accelerating growth rates.

A quick look at the financial statements or an automated screen of a cross-over story may give you a false impression of the underlying business. The cash cow portion of the business may be stagnant or have declining margins. Analysis focused on this portion of business may justify a lower valuation, and in the current environment may lead an investor to deem the business as “risky.” This misunderstanding of risk is precisely where we believe that the opportunity arises.

### Performance as of 6/30/11 (Annualized %)

	YTD	1 YR	3YR	5YR	10YR	15YR	Since Inception
MicroCap Opportunities Fund (PRCGX)	0.00%	27.11%	5.14%	2.38%	10.30%	10.42%	9.54% (4/11/88)
Emerging Opportunities Fund (PREOX)	5.68%	33.06%	5.07%	1.61%	NA	NA	6.60% (8/27/04)

Perritt MicroCap Opportunities Fund Expense Ratio: 1.27%  
Perritt Emerging Opportunities Fund Expense Ratio: 1.72%

*Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the fund may be lower or higher than the performance quoted. Performance data current to the most recent month end may be obtained by calling 1-800-331-8936. The funds impose a 2% redemption fee for shares held less than 90 days. Performance data quoted does not reflect the redemption fee. If reflected, total return would be reduced.*

We seek to understand a company based on the entire picture because we make the effort to dig deeper and to meet with company management. Our analysis is often focused on the cross-over portion of the business, because our experience leads us to believe that this overlooked segment should drive earnings over the next 3 to 5 years. For example:

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## Rentrak (RENT)

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Rentrak has been in the business of supplying VHS and DVDs to Mom & Pop video stores across the country for more than a decade. However, the rise of streaming video and other video-delivery options has caused this business to decline. Aware of this trend, Rentrak management diversified their business into demographic data tracking. Rentrak is now the leading provider of real-time audience data to marketing businesses.

Rentrak's crossover story is that its video-supplying business is feeding the higher growth rate and higher margin data-tracking business. We see this data-tracking segment becoming the majority of the company's business in the future, a fact that we believe is being missed by Wall Street.

- Rentrak has been stuck in the range of approximately \$100 million in revenue for multiple years.
- Revenue from the legacy business decreased in excess of 30%
- New data tracking revenue has grown from zero to in excess of \$30 million.
- Margins in the data tracking business significantly higher than legacy business.
- As the company crosses over to the higher growth and higher margin data tracking business, earnings should accelerate to several dollars a share, equating to a single-digit P/E.

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## RCM Technologies (RCMT)

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RCM Technologies is a temp firm that has seen its legacy business suffer with the downturn in hiring. Yet RCM has taken this insight and developed a business that allows companies to save money. Instead of providing individual employees, RCM now has the ability to manage an entire division. This lets a company eliminate staffing costs such as benefits or health care in exchange for a fixed cost.

RCM's crossover story is that its temp firm business is feeding the new division-management business. Much of RCM's success in this line of business has been in engineering firms, which require high-quality employees and provide RCM with high margins. Yet we feel nobody on the street sees this, they just see the vanilla temp firm business.

- RCM's transition into a higher-growth/higher-margin business could possibly provide the company with earnings power of \$1.50, equating to a P/E of under 5.

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## Landec (LNDC)

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Landec has a legacy business of food packaging and distribution to grocery stores on the west coast. The company has developed a new line of business based on technology that extends the shelf-life of food, mainly bananas and avocados.

Landec's crossover story is that its food distribution business is feeding what could soon be a multi-million dollar recurring business with higher margins. This high growth/high margin business is being overlooked because it currently represents less than 20% of the firm's business. However, we believe that the Breathway® segment could soon provide a major portion Landec's overall revenue, possibly making the stock deeply undervalued to future earnings.

- Landec's transition into the new business leads us to believe that the company can potentially possess an earnings power of \$1.00, which equals a P/E in the single-digits.

**"As our shareholders know, when a misunderstood company has received recognition historically the upside has been fast and significant"**

## Investing In Smaller Companies Since 1988

Investors' current aversion to risk has led to a significant amount of pricing inefficiencies in the micro-cap space and within our own Portfolios. In the short term this has affected performance, but we continue to have a strong conviction in our portfolios. As our shareholders know, when a misunderstood company has received recognition historically the upside has been fast and significant.

A crucial issue in determining when an under followed investment may gain recognition is the catalyst. This is

something that we cannot be sure of. It could be growth rates that help micro-cap stocks gain the Street's attention - small company growth rates could be 1.5-2 times the growth rates of larger companies, potentially helping small companies get into favor. But we just don't know. Ultimately we are long term investors and we will continue to look for pricing inefficiencies in the micro-cap space, a task which has been getting a bit easier of late.

### Small-Cap Market Overview

As we noted in our last commentary, larger market-cap names have been out-performing this year. This trend continued into the second quarter, with the largest names in the Russell 2000 Index providing a median return of 8.8%, as compared to -7.4% and -2.8% for companies under \$150 MM and in the \$150-\$500 MM range, respectively, which is where we tend to invest.

This year the market has also favored growth over value, as the Russell Microcap Growth Index has provided investors with a 6.08% return YTD as compared to 0.51% for the Russell Microcap Value Index.

We invest with a long-term horizon because we understand the cyclical nature of the market. While short term periods where our investment style may be out of favor can be difficult, these periods have often provided us with the greatest opportunities, as described in this commentary. We believe that the true measure of a manager is over the full market cycle, and in our opinion our Portfolios are well-positioned to achieve another profitable run.

#### Russell 2000 Index Performance By Market Capitalization December 31, 2010 - June 30, 2011

	Median Return	# of Stocks
Less Than \$150MM	-7.4%	150
\$150MM-\$500MM	-2.8%	800
\$500MM-\$2Bil.	3.5%	920
\$2 Bil. +	8.8%	102

#### Russell Growth vs. Value Index Performance

As of 6/30/11 (Annualized %)

	YTD	1 YR	3YR	5YR	10YR
Russell 2000 Growth	8.59%	43.50%	8.35%	5.79%	4.63%
Russell 2000 Value	3.77%	31.35%	7.09%	2.24%	7.53%
Russell Microcap Growth	6.08%	40.04%	8.61%	2.10%	3.49%
Russell Microcap Value	0.51%	26.63%	4.90%	-0.96%	7.18%



The information provided herein represents the opinion of Perritt Capital Management and is not intended to be a forecast of future events, a guarantee of future results, nor investment advice.

Price to Earnings ratio is calculated by dividing current price of the stock by the company's trailing 12 months' earnings per share. Earnings per share is calculated by taking the total earnings divided by the number of shares outstanding. The Russell 2000 Index consists of the smallest 2,000 companies in a group of 3,000 U.S. companies in the Russell 3000 Index, as ranked by market capitalization. The Russell Microcap Growth Index includes those Russell Microcap Index companies with higher price-to-book ratios and higher forecasted growth values. The Russell Microcap Value Index includes those Russell Microcap Index companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000 Growth Index includes those Russell 2000 Index companies with higher price-to-book ratios and higher forecasted growth values. The Russell 2000 Value Index includes those Russell 2000 Index companies with lower price-to-book ratios and lower forecasted growth values. You cannot invest directly in an index.

As of 6/30/11, The Perritt MicroCap Opportunities Fund held a 0.83% position in LNDC, a 0.61% position in RCMT, and no position in RENT. The Perritt Emerging Opportunities Fund held a 0.65% position in RENT, a 0.59% position in RCMT, and no position in LNDC. Fund holdings and sector allocations are subject to change and are not recommendations to buy or sell any security.

Earnings growth for a Fund holding does not guarantee a corresponding increase in the market value of the holding of the Fund.

*The fund's investment objectives, risks, charges and expenses must be considered carefully before investing. The statutory and summary prospectuses contain this and other important information about the investment company, and may be obtained by calling 800-331-8936 or by visiting [www.perrittmutualfunds.com](http://www.perrittmutualfunds.com). Read carefully before investing.*

Mutual fund investing involves risk. Principal loss is possible. The Funds invest in smaller companies, which involve additional risks such as limited liquidity and greater volatility than larger companies. The Funds invest in micro cap companies which tend to perform poorly during times of economic stress. The Emerging Opportunities Fund may invest in early stage companies which tend to be more volatile and somewhat more speculative than investments in more established companies. Growth stocks typically are more volatile than value stocks; however, value stocks have a lower expected growth rate in earnings and sales.

The Perritt Funds are distributed by Quasar Distributors, LLC



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